

To our valued Partner Community,

Today marks an exciting milestone for Cohesity as we officially combine with Veritas' enterprise data protection business. This strategic move ushers in a new era of protecting the world's data, and we're proud that the largest organizations rely on us for their business resilience. Together we protect hundreds of exabytes of data for our customers around the globe. I'm honored to lead Cohesity, now the world's largest data protection provider, as its CEO and President.

The combined company will remain focused on delivering the most comprehensive, scalable, and secure data protection available. Our combined workforce of over 5,000 employees is united in our mission to **protect, secure, and provide insights** into the world's data.

Protecting customers from growing threats requires strong partnerships. We're proud to work with the largest ecosystem of partners—cloud providers, security experts, VARs, integrators, MSPs, tech partners, distributors, and OEMs—to deliver the best solutions. Your partnership is key to our shared success.

We look forward to bringing you new opportunities to increase your business with a range of services to meet your customers' evolving needs. While these developments are on the horizon, rest assured that key aspects will **remain the same**:

- **It's business as usual.** As always, you'll keep working with us. Integration will take time, but for now, expect the same processes and tools. When things change, we'll let you know.
- **We're dedicated to being your best partner.** Expect innovative solutions, a refreshed, unparalleled partner program, and a compelling financial model that supports your goals.
- **Our focus is joint success.** We'll continue offering flexible engagement, plus valuable sales, marketing, and technical resources to help grow your Cohesity business and deliver great outcomes. As we integrate partner programs, you'll unlock even more resources and opportunities to fuel your growth.
- **We're committed to our product strategy and roadmap.** We'll keep delivering the trusted products and services that our customers rely on for years to come. Our February announcement [outlined this strategy](#), and our commitment to these principles is steadfast.
- **Your support team is here for you.** Keep working with your current Cohesity and/or Veritas Partner Teams as we drive joint success. We'll keep you updated on any changes to your support team.

Our top priority is our customers and partners' success, and we're fully committed to providing an unmatched partner program and experience, fostering relationships that deliver real value. We're thrilled to continue working with you and sincerely appreciate your ongoing partnership.

In addition to the positive conversations I've had with partners, we're also seeing a lot of excitement for our combination from industry leaders. For example, you may have seen this quote from NVIDIA's CEO, Jensen Huang, in our press release:

"We want to congratulate Cohesity on completing their Veritas acquisition. NVIDIA is excited to partner with Cohesity as they build their GenAI products on top of the NVIDIA AI Enterprise. Cohesity is backing up and protecting the world's data – a goldmine of business value that customers can unlock with GenAI."

Industry excitement aside, today is about you. I'm excited about the opportunities ahead as we work to earn your ongoing trust. Don't hesitate to reach out if you have any questions or need assistance.

Best regards,

Sanjay Poonen
Cohesity CEO and President

Please find additional information about today's announcement here:

- [Link to press release](#)
- [No Customer Left Behind pledge](#)
- [Better Together web page](#)