

Quick Reference Guide

An abstract graphic composed of numerous overlapping, swirling red lines that form a dense, organic shape on the left side of the page. A single, solid red horizontal line extends from the right edge of this graphic across the page.

Application Steps to the Veritas Partner Force (VPF) Program

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Application Steps to the Veritas Partner Force (VPF) Program

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Log into PartnerNet

SCENARIO

I would like to apply to the Veritas Partner Force (VPF) Program. Here's how I get started.

STEPS

1. Navigate to the new PartnerNet site and click "Join the VPF Program"
2. View Program information and click "Become a VPF Partner"

The screenshot shows the Veritas PartnerNet website. At the top, there's a navigation bar with links: PROGRAMS, PRODUCTS, TRAINING, SALES & MARKETING, SUPPORT, LICENSING, and RENEWALS. Below this is a hero section with the text "Stay Competitive in the Multi-Cloud World" and a "Learn more" button. The main content area is divided into two columns. The left column is titled "Veritas PartnerNet - Exclusive access to financial benefits, business benefits, resources and tools designed to grow your business." and contains two sections: "Veritas Partner Force (VPF) Program" and "Veritas Technology Ecosystem (VTE)". The "VPF Program" section lists benefits like "Register opportunities", "Access Veritas Partner Development Fund", "Earn rebates for overachieving growth targets", "Training and Certification", "Marketing tools", and "Access to support". A red circle with the number "1" is placed over the "Join the VPF Program" button. The "VTE" section lists benefits like "Product certification and publication to Veritas Compatibility Lists", "Not-for-Resale Software and Technical Support", "Customizable marketing collateral to drive demand", "Software Development Kits (SDKs) and Engineering Support", "Veritas-hosted Cooperative Support (TSANet)", and "Partner logos to showcase partnership and product certification". A red circle with the number "2" is placed over the "Join the VTE Program" button. The right column contains a "Sign In to PartnerNet" section with fields for "User ID" and "Password", and a "Sign In" button. Below this is a "Need PartnerNet Access?" section with a "Create your account" button. At the bottom, there's a "Programs" and "Benefits" tab. The "Programs" tab is selected, showing "About the Program" for both "Veritas Partner Force (VPF)" and "Veritas Technology Ecosystem (VTE)". The "VPF" section has a "Why become a Reseller?" section with a "Become a VPF Partner" button. The "VTE" section has a "Why become a Technology partner?" section with a "Become a VTE Partner" button. A red circle with the number "2" is placed over the "Become a VPF Partner" button.

HELPFUL HINTS / TIPS

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- Select Google Chrome or Firefox for the best browsing experience.
- You may pre-view the VPF online agreement you will be asked to accept during the application process or from PartnerNet unauthenticated page: Programs tab => "About the Program" section => "VPF Downloads" section => Partner Program Agreement".
- If you think your company may already be a member of the VPF Program, or you don't know if they are, ask your [regional partner program team](#).

Log into PartnerNet

SCENARIO

I would like to apply to the Veritas Partner Force (VPF) Program. Here's how I "sign in" or "sign up" as the first step of my application process.

STEPS

3. If you already have a Veritas Account (VAM) profile used to access other Veritas systems, sign in with your existing credentials
- OR**
4. If you do not have a Veritas Account (VAM) profile, click "Sign Up Now" to create one

Partner Program Enrollment

Enroll to the Veritas Partner Program

Sign in into Veritas Account and complete the enrollment process to gain access to PartnerNet resources and tools. If you do not have a Veritas Account, you can sign up now for one.

Sign In to PartnerNet

[Sign In](#)[Forgot your Veritas Account password?](#)

Don't have a Veritas Account?

With a Veritas Account, you can use your sign-in credentials and profile on multiple Veritas applications including MyVeritas, MySupport, Veritas Licensing Portal, PartnerNet, Customer Care and Veritas Connect.

[Sign up now](#)

HELPFUL HINTS / TIPS

- Applicants must have or create a Veritas account (VAM) prior to completing a program application.
- If you have a VAM account but have forgotten your password, click "Forgot your password?" and a new password will be emailed to you.

Log into PartnerNet (Cont'd)

SCENARIO

I would like to apply to the Veritas Partner Force (VPF) Program. Here's how I create a new Veritas Account Manager (VAM) profile.

STEPS

5. Enter and verify your corporate email address
6. Enter and verify your password
7. Enter your contact details including:
 - First Name
 - Last Name
 - Company Name
 - Company Country
 - Language
8. Type the characters you see in the image box
9. Click "Submit"

Create Veritas Account Profile

Create your sign in credentials and profile, and then use them on multiple Veritas applications including PartnerNet, MyVeritas, MySupport, Veritas Entitlement Management System (VEMS), Customer Care and Veritas Vox.

All fields are required and must be entered in Latin characters only.

Sign In Details

Email Address 5

Verify Email Address

Password 6

Verify Password

Contact Details

First Name


Last Name 7

Company Name

Company Country

Language

Type the characters you see in the following image: 8



[Refresh image](#)

By clicking Submit, you accept the Veritas Account [Privacy Notice](#).

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HELPFUL HINTS / TIPS

- Please use English/Latin characters only when completing the online form.
- Please use your corporate email address when creating a VAM account as email addresses using public/free email domains are not permitted.

Log into PartnerNet (Cont'd)

SCENARIO

I created a new Veritas Account as part of my application process. Is there anything I should know before I continue?

STEPS

A separate automated 'Veritas Account Confirmation' email will be sent to you; however, you still need to complete your VPf Program application.

To do so, return to step 3 and sign in with your new Veritas account credentials. Then go to step 10 on the next slide.

HELPFUL HINTS / TIPS

- If you did not receive your Veritas Account Confirmation email, please check your "Junk Mail" folder in Outlook as some system generated emails may be routed there due to your own company's email settings.
- Your Veritas Account credentials is the work email address you signed up with. If you still can't find your confirmation email with your temporary password, click to "Forgot Password?" link PartnerNet to receive a new temporary password (see step 20).

Log into PartnerNet (Cont'd)

SCENARIO

I would like to apply to the Veritas Partner Force (VPF) Program. Here's how I accept the VPF Program Agreement.

STEPS

10. Review the VPF Program Agreement and click the check box next to "I have read and agree"
11. Print the agreement should you need to review internally prior to application submission
12. Click "Next" to continue
OR
13. Click "Cancel" if you do not agree and wish to stop the application process

Partner Program Enrollment

Online Contract Company & Contact Information Confirmation

VERITAS PARTNER FORCE PROGRAM AGREEMENT Veritas Technologies LLC and/or its subsidiaries ("Veritas") is willing to enter into this Veritas Partner Force Program Agreement ("Agreement") with you as an individual, the company or the legal entity ("You", "Your" or "Yourself") that will be authorized as a member of the Veritas Partner Force Program ("VPF"), only on the condition that you accept all of the terms of this Agreement and subject to Veritas' separate confirmation of acceptance of You into the VPF, which acceptance may precede, accompany or follow Your execution of this Agreement. The Veritas entity who is party to this Agreement is defined by Your location, as follows: "Veritas" means Veritas Technologies LLC, if You are located in the Americas or Thailand; Veritas Storage (Ireland) Limited, if You are located in Europe, Middle East or Africa; Veritas Technologies (Japan) LLC, if You are located in Japan; Veritas Technologies (Beijing) Co. Ltd. if You are located in the Peoples Republic of China; Veritas (Australia) Pty Ltd if You are located in Australia, New Zealand or the Pacific Islands; and Veritas Storage (Singapore) Pte. Ltd., if You are located in any other country in Asia-Pacific. Please note that Veritas reserves the right to change the Veritas entity participating in this Agreement by notice to You as described in this Agreement. 1. Introduction. Read the terms and conditions of this Agreement carefully. This is a legal and enforceable contract between You and Veritas. By clicking on the "Accept" button or otherwise indicating assent and acknowledgement electronically, representing Yourself as a Veritas Partner Force Program member, requesting or receiving any benefits under the VPF and this Agreement, You agree to these terms and conditions. If you do not agree to these terms and conditions, then click on the "I do not agree" or "No" button, or otherwise indicate refusal, log off this website, do not represent Yourself as a member of the VPF and do not request or accept VPF benefits. This Agreement, including the Program Guide, and any applicable supplemental terms, governs Your membership in the VPF. The purpose and intent of this Agreement is to define terms by which You and Veritas (each a "Party", collectively "Parties") conduct our relationship and fulfill our respective commitments pursuant to the VPF and as defined in the then-current Program Guide and any applicable supplements, as may be updated by Veritas from time to time. The Veritas Partner Force Program is intended to facilitate the creation and use of sales tools, product training, and communications to organizations committed to the sale, licensing, and/or recommendation and support of Veritas' enterprise software, hardware, or service solutions ("Offering" or "Offerings"), as approved by Veritas. 2. No Authorized Offerings Resale. This Agreement does not authorize Your direct ordering from Veritas and/or Your distribution or resale of Offerings. Any such distribution or resale shall be pursuant to a separate reseller, distributor or other commercial agreement between You and Veritas ("Other Commercial Agreement") or between You and an

☒ I have read and agree 10

11 Print the contract

12 Next

13 Cancel

HELPFUL HINTS / TIPS

- A copy of the VPF Program Agreement will be visible within PartnerNet when your company's membership is approved.

Log into PartnerNet (Cont'd)

SCENARIO

I would like to apply to the Veritas Partner Force (VPF) Program. Here's how I complete and submit my application.

STEPS

14. Complete the application.
15. Click "Submit" to submit the application for Veritas review
16. Click "Cancel" if you want to cancel your application

The screenshot shows the 'Partner Program Enrollment' form with three tabs: 'Online Contract', 'Company & Contact Information' (active), and 'Confirmation'. The form is divided into two main sections: 'Company Information' and 'Primary Contact Information'. Both sections have a note: 'Please tell us about your company.' and '* Indicates required fields'.

Company Information:

- Company Name*: Best Company Ever
- Doing Business As: [empty]
- Country*: United States
- Delivery Address*: 123 Main Street
- City/Town*: Springfield
- State/Province/Country*: Oregon
- Postal/Zip Code*: 97477
- Website*: www.bestcompanyever.com
- Phone*: +1 5412355687 Ext. [empty]
- Sales Tax Ref No.*: N/A

Primary Contact Information:

- Salutation: Select
- First Name*: Allison
- Last Name*: Test
- Email Address*: Allison@BestCompanyEver.com
- Job Title*: CEO
- Job Description*: Executive
- Phone*: +1 5412355687 Ext. [empty]
- Mobile Phone: +1 [empty]
- ☒ Address is same as the Company Address

At the bottom, there is a disclaimer: 'It is a Program requirement that each partner company has one contact that is opted into receiving partner and marketing communications at all times. As the applicant, we will be opting you into receiving communications but note that opt-in can be transferred to another contact if membership is approved. For questions, please contact us'.

Navigation buttons at the bottom: 'Back', 'Submit' (highlighted with a red circle and the number 15), and 'Cancel' (highlighted with a red circle and the number 16).

HELPFUL HINTS / TIPS

- It is a program requirement that at least one person from your company receive Partner and Marketing communications. If your membership is approved, you will be opted into communications. You may delegate this responsibility to another user at your company provided they agree to be opted into Partner and Marketing communications.

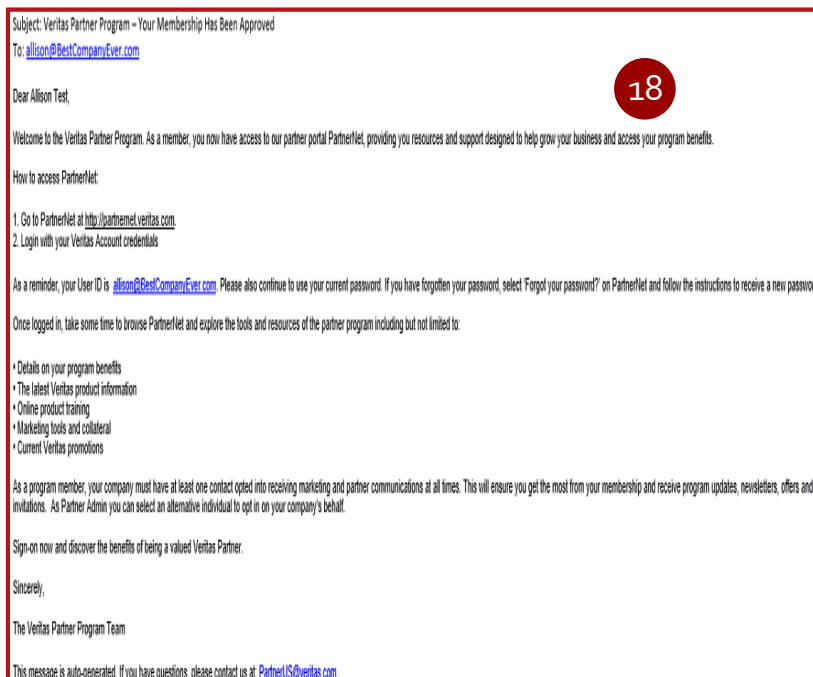
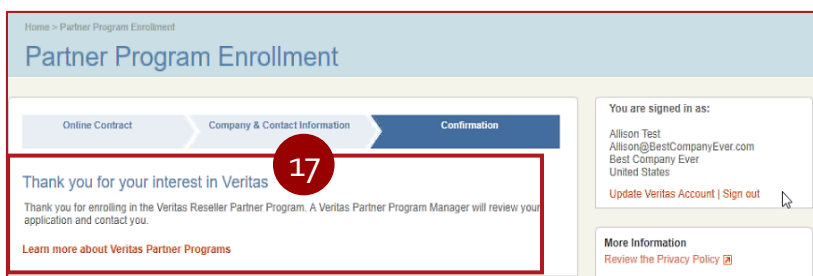
Log into PartnerNet (Cont'd)

SCENARIO

I would like to apply to the Veritas Partner Force (VPF) Program. Here's where I receive confirmation my application will be reviewed.

STEPS

17. Your application will be reviewed by your regional Veritas Partner Program Team
18. An automated Welcome email is sent once your application has been approved



HELPFUL HINTS / TIPS

- Applications are typically processed within 48 hours and the applicant will receive email confirmation of the outcome.
- Application queries should be directed to your [regional Partner Program Team](#).

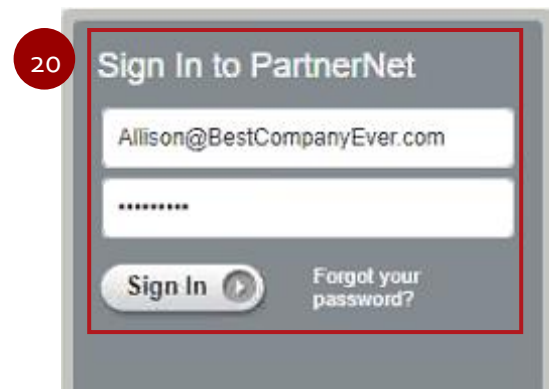
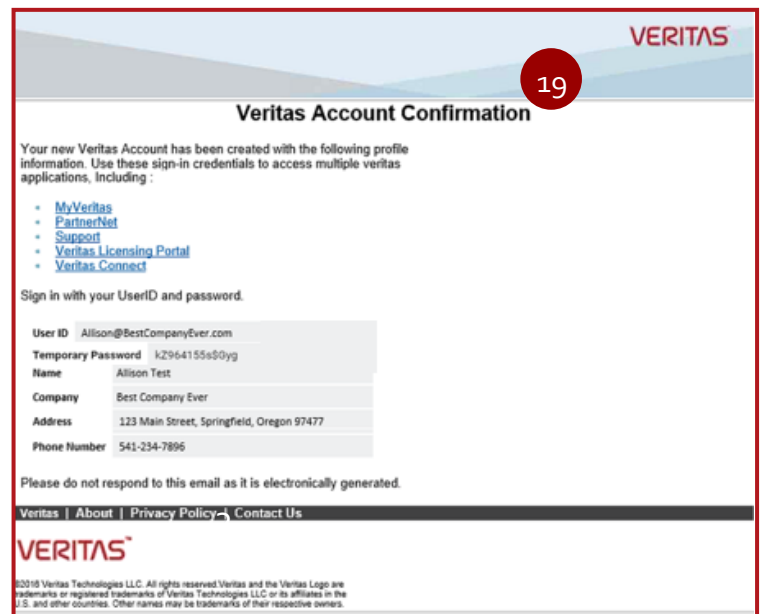
Log into PartnerNet (Cont'd)

SCENARIO

I am a new Veritas Partner Force (VPF) Program member. Here's how I log into PartnerNet.

STEPS

19. If you created a Veritas account as part of your application process, you will also have received a Veritas Account Confirmation email
20. Log into PartnerNet using your VAM credentials (corporate email and password)



HELPFUL HINTS / TIPS

- If you ever need a new password, click "Forgot your password?" and a new password will be emailed to you.



Thank you!

Veritas Global Partner Program and Operations Team