Veritas Technology Ecosystem (VTE)

Program Overview
Veritas Technology Ecosystem (VTE)

Empowering Technology Partners

Single point of engagement for technology partners

PARTNER BENEFITS

• Integrate with Veritas’ market-leading products
• Develop differentiated solutions that improve customer satisfaction
• Bring interoperable solutions to market faster and more efficiently
• Leverage Veritas certification to create new market opportunities

CUSTOMER BENEFITS

• Extends the value of existing Veritas investments
• Simplifies the IT environment and reduces costs
• Accelerated deployment and confidence in certified solutions
• Better overall support experience
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VTE Program tiers

PROFESSIONAL
Provides partners with access to fundamental program benefits to perform product interoperability testing and promote the relationship

ELITE
Designed for partners with a commitment to certify and integrate their product with Veritas offerings through one of the 15 VTE Technology Tracks
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Program benefits

PROFESSIONAL
- PartnerNet access
- NFR Software and technical support
- VTE Professional logo
- Product training
- TSANet membership
- Self-service co-marketing collateral
- Partner locator listing

ELITE all professional benefits plus:
- 15 Technology track options for product certification
- Access to SDKs, APIs and Developer Support
- Visibility on Veritas Compatibility List
- Veritas Product Certification and VTE Elite logos
- Co-Marketing benefits
- Technology Track designation on Partner Locator

To join or learn more, visit: http://veritas.com/vte
Contact us at vte@veritas.com
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Technology tracks

TECHNOLOGY TRACK
A pre-defined package of services to enable integration and certification with specific Veritas products. Technology Track participation builds upon Professional-level membership.

TECHNOLOGY TRACK BENEFITS
- Access to SDKs / APIs and self-certification kits
- Development & testing support
- Visibility on Veritas Compatibility List(s)
- Use of Technology Track certified logo

Contract: VTE Schedules specify the services provided for a one year term

Fee: $10,000 (USD)

Availability: Technology Tracks are listed at http://veritas.com/vte

To join or learn more, visit: http://veritas.com/vte
Our 100 member technology ecosystem includes:
Thank you!