

A man with white hair and a beard, wearing a white shirt and dark tie, stands behind a woman with short dark hair, wearing a light pink blazer. They are both looking at a tablet held by the woman. The background is a blurred office environment with other people. A decorative graphic of overlapping translucent shapes in shades of blue and purple is on the left side of the image.

Veritas Technology Ecosystem (VTE)

Program Overview

VERITAS[™]



Veritas Technology Ecosystem (VTE)

Empowering Technology Partners

Single point of engagement for technology partners



PARTNER BENEFITS

- Integrate with Veritas' market-leading products
- Develop differentiated solutions that improve customer satisfaction
- Bring interoperable solutions to market faster and more efficiently
- Leverage Veritas certification to create new market opportunities



CUSTOMER BENEFITS

- Extends the value of existing Veritas investments
- Simplifies the IT environment and reduces costs
- Accelerated deployment and confidence in certified solutions
- Better overall support experience



Veritas Technology Ecosystem (VTE)

Empowering Technology Partners

VTE Program tiers



PROFESSIONAL

Provides partners with access to fundamental program benefits to perform product interoperability testing and promote the relationship

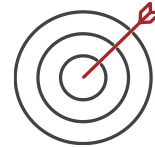
ELITE

Designed for partners with a commitment to certify and integrate their product with Veritas offerings through one of the 15 VTE Technology Tracks

Veritas Technology Ecosystem (VTE)

Empowering Technology Partners

Program benefits



PROFESSIONAL

- PartnerNet access
- NFR Software and technical support
- VTE Professional logo
- Product training
- TSANet membership
- Self-service co-marketing collateral
- Partner locator listing

ELITE all professional benefits plus:

- 15 Technology track options for product certification
- Access to SDKs, APIs and Developer Support
- Visibility on Veritas Compatibility List
- Veritas Product Certification and VTE Elite logos
- Co-Marketing benefits
- Technology Track designation on Partner Locator

To join or learn more, visit: <http://veritas.com/vte>
Contact us at vte@veritas.com



Veritas Technology Ecosystem (VTE)

Empowering Technology Partners

Technology tracks

TECHNOLOGY TRACK

A Pre-defined package of services to enable integration and certification with specific Veritas products. Technology Track participation builds upon Professional-level membership



TECHNOLOGY TRACK BENEFITS

- Access to SDKs / APIs and self-certification kits
- Development & testing support
- Visibility on Veritas Compatibility List(s)
- Use of Technology Track certified logo

Contract: VTE Schedules specify the services provided for a one year term

Fee: \$10,000 (USD)

Availability: Technology Tracks are listed at <http://veritas.com/vte>

To join or learn more, visit:
<http://veritas.com/vte>

Veritas Technology Ecosystem (VTE)

Empowering Technology Partners

Our 100 member technology ecosystem includes:



Thank you!

Copyright © 2020 Veritas Technologies, LLC. All rights reserved. Veritas and the Veritas Logo are trademarks or registered trademarks of Veritas Technologies or its affiliates in the U.S. and other countries. Other names may be trademarks of their respective owners.

This document is provided for informational purposes only and is not intended as advertising. All warranties relating to the information in this document, either express or implied, are disclaimed to the maximum extent allowed by law. The information in this document is subject to change without notice.

VERITAS™