Veritas Technology Ecosystem (VTE)

Program Overview

VERITAS™

Veritas Technology Ecosystem (VTE)

Empowering Technology Partners

Single point of engagement for technology partners

PARTNER BENEFITS

- Integrate with Veritas' market-leading products
- Develop differentiated solutions that improve customer satisfaction
- Bring interoperable solutions to market faster and more efficiently
- Leverage Veritas certification to create new market opportunities

CUSTOMER BENEFITS

- Extends the value of existing Veritas investments
- Simplifies the IT environment and reduces costs
- Accelerated deployment and confidence in certified solutions
- Better overall support experience

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VTE Program tiers

PROFESSIONAL

Provides partners with access to fundamental program benefits to perform product interoperability testing and promote the relationship
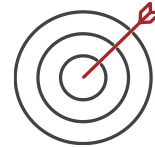

ELITE

Designed for partners with a commitment to certify and integrate their product with Veritas offerings through one of the 15 VTE Technology Tracks

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Program benefits

PROFESSIONAL

- PartnerNet access
- NFR Software and technical support
- VTE Professional logo
- Product training
- TSANet membership
- Self-service co-marketing collateral
- Partner locator listing

ELITE all professional benefits plus:

- 15 Technology track options for product certification
- Access to SDKs, APIs and Developer Support
- Visibility on Veritas Compatibility List
- Veritas Product Certification and VTE Elite logos
- Co-Marketing benefits
- Technology Track designation on Partner Locator

To join or learn more, visit: http://veritas.com/vte
Contact us at vte@veritas.com

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Technology tracks

TECHNOLOGY TRACK

A Pre-defined package of services to enable integration and certification with specific Veritas products. Technology Track participation builds upon Professional-level membership

TECHNOLOGY TRACK BENEFITS

- Access to SDKs / APIs and self-certification kits
- Development & testing support
- Visibility on Veritas Compatibility List(s)
- Use of Technology Track certified logo

Contract: VTE Schedules specify the services provided for a one year term

Fee: $10,000 (USD)

Availability: Technology Tracks are listed at http://veritas.com/vte

To join or learn more, visit:
http://veritas.com/vte

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Our 100 member technology ecosystem includes:

VERITAS

Thank you!

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