



TECHNOLOGY TRACK OVERVIEW

The Arctera Technical Partner Program includes seven technology tracks, each is a pre-defined certification service designed enable integration and certification of your solution with Backup Exec, Data Insight Enterprise Vault, and InfoScale.

Technology Track membership requires a fully executed, one-year term Schedule, and includes benefits such as Arctera developer, testing and configuration support, your certified product listed on the public Arctera Compatibility Guide, and the Arctera product-specific certified logo to market your certification. The annual program membership fee is \$4,000, and Technology Track participation is an additional \$10,000 USD for each product certification.

TECHNOLOGY TRACK BENEFITS

- Access to SDKs, APIs, and self-certification kits
- Development and testing support
- Visibility on Arctera Product Compatibility Guide
- Arctera product-specific technology track certification logo
- Arctera quote in support of partner press release (subject to Arctera pre-approval)

TECHNOLOGY TRACK MEMBERSHIP REQUIREMENTS

- Fully executed signed ATPP Program Agreement
- Active membership in ATPP program at \$4000 USD
 - For new members who join a technology track your first year \$4000 USD ATPP membership fee is waived.
- Fully executed, one-year term signed Technology Track Schedule Active membership in the Technology Track at \$10,000 USD per certified product.
 - The \$10,000 fee for the InfoScale Enterprise ASL Technology Track is limited to two operating system certifications. If more than two operating system certifications are required, the Schedule is priced accordingly in groups of two OSs.

TECHNOLOGY TRACKS

- Backup Exec Cloud Storage
- Data Insight
- Enterprise Vault API
- Enterprise Vault Storage
- Enterprise Vault Streamer
- InfoScale Availability
- InfoScale Enterprise ASL

Backup Exec Cloud Storage

Description	Deliverables
<ul style="list-style-type: none"> • Certify your cloud storage solution with Backup Exec by testing your S3 compatible interface with the Backup Exec S3 Connector. 	<ul style="list-style-type: none"> • Certified solutions are listed in the Backup Exec Compatibility Guide. • Arctera Technical Partner Program Backup Exec certified logo to promote the certified solution.

Data Insight

Description	Deliverables
<ul style="list-style-type: none"> • Solutions are certified that use the Query language (DQL) to retrieve items that are visible to Data Insight. 	<ul style="list-style-type: none"> • Certified solutions are listed in the Data Insight Compatibility Guide. • Arctera Technical Partner Program Data Insight certified logo to promote the certified solution.

Enterprise Vault API

Description	Deliverables
<ul style="list-style-type: none"> • Integrate applications with EV APIs to: <ul style="list-style-type: none"> - Add new content to the archive - Filter, classify, or decrypt content as it enters the archive - Search content within the archive - Customer solutions, tools, etc. - Self-certification of storage platforms as archiving target • The availability of APIs & SDKs provides technology partners with the tools to build customized solutions. 	<ul style="list-style-type: none"> • Upon certification, integrations are listed in the Enterprise Vault Compatibility Guide. • Arctera Technical Partner Program Enterprise Vault Certified logo to promote the certified solution.

Enterprise Vault Storage

Description	Deliverables
<ul style="list-style-type: none"> • High-performance file-based (via CIFS/SMB) and object-based (via API) storage solutions for use with Enterprise Vault. 	<ul style="list-style-type: none"> • Upon certification storage products are listed in the Enterprise Vault Compatibility Guide. • Arctera Technical Partner Program Enterprise Vault Certified logo to promote the certified solution.

Enterprise Vault Streamer

Description	Deliverables
<ul style="list-style-type: none"> Enables storage vendors to develop a plug-in based on the EV Storage Streamer API that allows EV to communicate seamlessly with the vendor’s storage device. The EV Storage Streamer API provides an interface to implement various functionalities such as storing and retrieving an item, delete capabilities, as well as setting retention at the object level. 	<ul style="list-style-type: none"> Upon implementation and certification of the plug-in, the storage device is listed as a primary storage option within the EV Administration Console and published to the Enterprise Vault Compatibility guide. Arctera Technical Partner Program Enterprise Vault Certified logo to promote the certified solution.

InfoScale Availability

Description	Deliverables
<ul style="list-style-type: none"> Integrate applications with InfoScale Availability for high availability failover using an application-specific agent. Certified agents enable InfoScale Availability to monitor an application and restart it automatically should any fault occur. 	<ul style="list-style-type: none"> Once certified, agents are made available through the Arctera Services and Operations Readiness tool (SORT). Arctera Technical Partner Program InfoScale Availability Certified logo to promote the certified solution.

InfoScale Enterprise ASL

Description	Deliverables
<ul style="list-style-type: none"> Integrate primary storage devices with Dynamic Multi-Pathing (DMP), Thin Provision Discovery and Reclamation (TP-R) technologies. Arctera develops plug-ins implementing storage -specific logic and automating DMP driver configuration. Partners test plug-in tools using automated self-test tool. 	<ul style="list-style-type: none"> Upon certification, DMP configures itself to the connected storage and provides visibility into vendor-specific attributes, maximizing availability and performance. Certified devices are listed in the Arctera InfoScale Compatibility Guide. Arctera Technical Partner Program InfoScale Certified logo to promote the certified solution.

New technology tracks are launched on an ongoing basis and announced on the PartnerNet portal ATPP home page.